



## Retail Financing Available for 2018 and Higher New and Unused Eligible Brands Only

Dealer Use Only

Effective Dates 2/15/2023 - 3/31/2023

Trailer Programs							
Loan Term	Tier A	Tier B	Tier C	Loan Origination Fee	Amount Financed	Dealer Fee	Dealer Incentive
24 Months	8.99		12.49%	Consumer - \$100 Commercial - \$150	\$1,500-\$25,000	0%	Consumer - \$25, Commercial - \$50
36 Months	10.49%	11.49%	13.99%		\$1,500-\$9,999		Consumer - \$25, Commercial - \$50
48 Months	11.49%	12.49%	15.49%		\$2,000-\$9,999		Consumer - \$25, Commercial - \$50
60 Months	12.49%	13.49%	15.99%		\$5,000-\$9,999		Consumer - \$25, Commercial - \$50
36 Months	10.49%	11.99%	13.99%		\$10,000-\$25,000		1.5%
48 Months	11.49%	13.49%	15.49%		\$10,000-\$25,000		1.5%
60 Months	12.99%	13.99%	15.99%		\$10,000-\$25,000		1.5%
72 Months	13.24%	14.49%	15.99%		\$10,000-\$25,000		1.5%

## Trailer No Interest WITH Payments Programs - Consumer Only

Loan Term	Tier A	Tier B	Tier C	Loan Origination Fee	Amount Financed	Dealer Fee	Dealer Incentive
90 Days No Interest WITH Payments <i>Thereafter 13.49% for 36 months</i>	0%/13.49%			\$100	\$1,500-\$25,000	0%	\$25
90 Days No Interest WITH Payments <i>Thereafter 14.49% for 48 months</i>	0%/14.49%				\$5,000-\$25,000		

**General Requirements:**

- Interest begins immediately unless noted otherwise | First payment due 35 days fom date of closing unless noted otherwise
- Dealer incentive paid at funding based on amount paid to dealer. Dealer incentive paid will be charged back in the event the loan is paid in full within the first six months or charged-off with fewer than 6 payments made.



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