



Pequea Trailers

Dealer Use Only

Effective Dates 5/15/2022 - 8/14/2022

Retail Financing Available for 2018 and Higher New and Unused

Trailer Promotional Programs

Loan Term	Tier A	Tier B	Tier C	Loan Origination Fee	Amount Financed	Dealer Fee	Dealer Incentive
24 Months	6.74%		10.24%	Consumer - \$100 Commercial - \$150	\$1,500-\$25,000	0%	Consumer - \$25, Commercial - \$50
36 Months	8.24%	9.24%	11.74%		\$1,500-\$9,999		Consumer - \$25, Commercial - \$50
48 Months	9.29%	10.24%	13.24%		\$2,000-\$9,999		Consumer - \$25, Commercial - \$50
60 Months	10.24%	11.24%	14.74%		\$5,000-\$9,999		Consumer - \$25, Commercial - \$50
36 Months	8.24%	9.74%	11.74%		\$10,000-\$25,000		1.5%
48 Months	9.24%	11.24%	13.24%		\$10,000-\$25,000		1.5%
60 Months	10.74%	11.74%	14.74%		\$10,000-\$25,000		1.5%
72 Months	10.99%	12.24%	15.74%		\$10,000-\$25,000		1.5%

Trailer No Interest WITH Payments Promotional Programs - Consumer Only

Loan Term	Tier A	Tier B	Tier C	Loan Origination Fee	Amount Financed	Dealer Fee	Dealer Incentive
90 Days No Interest WITH Payments Thereafter 11.24% for 36 months	0%/11.24%			\$100	\$1,500-\$25,000	0%	\$25
90 Days No Interest WITH Payments Thereafter 12.24% for 48 months	0%/12.24%				\$5,000-\$25,000		

Trailer Standard Programs

Loan Term	Tier A	Tier B	Tier C	Loan Origination Fee	Amount Financed	Dealer Fee	Dealer Incentive
36 Months	11.99%		13.99%	\$100	\$1,500-\$25,000	0%	\$0

General Requirements:

- Interest begins immediately unless noted otherwise | First payment due 35 days from date of closing unless noted otherwise
- Dealer incentive paid at funding based on amount paid to dealer. Dealer incentive paid will be charged back in the event the loan is paid in full within the first six months or charged-off with fewer than 6 payments made.



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