



Pequea U.S. Retail Commercial Finance Program

Wells Fargo Equipment Finance
800 Walnut, Des Moines, IA 50309

January 1st, 2020 thru March 31st, 2020 | New Pequea Equipment | Excludes Trailers

0% for 12 months

1% dealer participation required for 0% financing (\$150 doc fee, monthly payments)

Transaction size of \$10,000 plus

Term	2 years	3 years	4 years	5 years
Monthly Rate	2.65%	3.70%	4.25%	4.60%
Monthly Factor	.04283	.02939	.02269	.01869

Transaction size of \$3,000 to \$9,999

Term	2 years	3 years	4 years	5 years
Monthly Rate	3.65%	4.70%	5.25%	5.55%
Monthly Factor	.04327	.02984	.02314	.01912

Program Guidelines for above 24-60 month rate factors:

- Monthly payments
- No advance or down payment*
- No dealer participation required
- \$150 Documentation Fee will be included with the financing
- Trailers will be financed at other rates; contact sales for details

Contact Us Today

Sales Contact

Nick Bartz
Cell (515) 321-4206
Nickolas.d.bartz@wellsfargo.com

Application Submittals

Sales Support Team
Phone (888) 458-0869
Fax (800) 600-7192
WFEFMDFagsalesupport@wellsfargo.com

*All transactions are subject to credit approval and such other terms and conditions as we may require in our sole discretion.

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